



## Excellence Awards

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### CyVaR – Cyber Value-at-Risk (<https://cybersecurity-excellence-awards.com/candidates/cyvar-cyber-value-at-risk>)

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**PIVOTPOINT CyVaR**  
RISK ANALYTICS

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Results Business Application Exposure Defenses Cost-Benefit Analysis

Potential Losses and Mitigations calculated on October 16, 2015

Loss Summary

Mitigations Groupings

**Suggested Mitigations**  
The recommended actions include detailed descriptions of the action as well as the risk reduction you will achieve if the recommendation is implemented.

Show 10 entries Search:

Recommended Action	Business Application	Risk Reduction
Improve Account Control <a href="#">show suggestions</a>	Computer Aided Design System	\$582,803 (8%) ↓
Improve Account Control <a href="#">show suggestions</a>	SAP	\$549,101 (8%) ↓
Improve Account Control <a href="#">show suggestions</a>	Corporate	\$416,106 (6%) ↓
Improve Incident Response <a href="#">hide suggestions</a> Items to implement: <ul style="list-style-type: none"> <li>[Quick Win] Ensure that there are written incident response procedures that include a definition of personnel roles for handling incidents.</li> <li>[Quick Win] Assign job titles and duties for handling computer and network incidents to specific individuals.</li> <li>[Quick Win] Define management personnel who will support the incident handling process by acting in key decision-making roles.</li> <li>[Quick Win] Devise organization-wide standards for the time required for system administrators and other personnel to report anomalous events to the incident handling team, the mechanisms for such reporting, and the kind of information that should be included in the incident notification.</li> <li>[Quick Win] Assemble and maintain information on third-party contact information to be used to report a security incident (i.e., maintain an e-mail address of <a href="mailto:security@organization.com">security@organization.com</a> or have a web page <a href="http://organization.com/security">http://organization.com/security</a>).</li> <li>[Quick Win] Publish information for all personnel, including employees and contractors, regarding reporting computer anomalies and incidents to the incident handling team.</li> <li>[Hygiene] Conduct periodic incident scenario sessions for personnel associated with the incident handling team to ensure that they understand current threats and risks, as well as their responsibilities in supporting the incident handling team.</li> </ul>	SAP	\$382,066 (5%) ↓

(<https://cybersecurity-excellence-awards.com/wp-content/uploads/2016/02/378678-500x416.png>)

**Company (that provides the nominated product / solution / service):**

Pivot Point Risk Analytics

**Website:**

<http://www.pivotpointra.com> (<http://www.pivotpointra.com>)

**Company size (employees):**

10-15

**Country:**

United States

**Type of solution:** Software

**Approximate number of users worldwide:** 3

**In 3 bullets, summarize why this product or service is different from the competition and deserves recognition:**

1. First and only product to provide an objective and quantifiable risk reduction in dollars and cents by computing actual value-at-risk.

2. Allows an organization to simulate risk mitigation options to determine where to make investments.

#### **Description**

1. Create a profile and value of assets for the enterprise.

2. Establish baseline of risk for the current defensive security posture against the SANS 20 critical security controls.

3. Determine your financial exposure resulting from a cyber attack.

4. Identify the highest payoff options to reduce your exposure.

5. Discover security program priorities—both financial and technical.

6. Identify the loss types with the greatest impact to your business and which applications present the highest risk.

7. Speed time-to-value by quickly being able to target risk problems and solutions specific to your business.

8. Communicate cyber risk with executives on a common level.

9. See up-to-the-minute changes in your risk as your business changes.

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**ABOUT THE CYBERSECURITY EXCELLENCE AWARDS**

The Cybersecurity Excellence Awards is an annual competition honoring individuals and companies that demonstrate excellence, innovation and leadership in information security.

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